

February 28, 2019

BY HAND DELIVERY

Marlene H. Dortch Secretary Federal Communications Commission 445 12th Street, SW Washington, DC 20554

> Re: In the Matter of Applications of T-Mobile US, Inc. and Sprint Corporation, Consolidated Applications for Consent to Transfer Control of Licenses and Authorizations, WT Docket No. 18-197

REDACTED

Dear Ms. Dortch:

On February 26, 2019, representatives of Altice USA, Inc. ("Altice") including Lee Schroeder, Executive Vice President, Government & Community Affairs and Michael Olsen, Senior Vice President, Legal – Operations & Regulatory, together with their counsel from Akin Gump Strauss Hauer & Feld LLP, Jennifer Richter and Shea Boyd, conducted a teleconference with the members of the Sprint/T-Mobile transaction team.¹

Altice discussed its spectrum strategy in detail with the transaction team.² Altice emphasized that the proposed merger limits entry by new sources of retail wireless competition by eliminating the only real source of competition in the wholesale market today – the competition between Sprint and T-Mobile. The impact of the proposed merger is not limited to the wholesale market. New wireless competition that can truly discipline the nationwide carriers is contingent on a competitive wholesale market as an on ramp to build out wireless facilities over time. The merger's harm to that market would result in retail customers who not only lose the present competition between T-Mobile and Sprint, but who would also face the prospect of diminished entry by new wireless facilities-based competition, such as iMVNOs or any other new entrant seeking to offer the high quality, nationwide service consumers expect.

This filing contains information that is "Highly Confidential" pursuant to the Protective Order in WT Docket No. 18-197. Pursuant to the procedures established in the Protective Order, a copy of the "Highly Confidential" filing is being provided to the Secretary's Office. An additional copy is being provided to Kathy Harris of the Wireless Telecommunications Bureau.

¹ A list of attendees is included as <u>Attachment A.</u>

² A presentation used to guide the discussion of the spectrum strategy is included at Attachment B.

REDACTED - FOR PUBLIC INSPECTION

A redacted copy of this "Highly Confidential" filing labeled "Redacted – For Public Inspection" will be filed electronically in the above-captioned docket.

Sincerely,

/s/ Jennifer L. Richter
Jennifer L. Richter

Attachments

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ATTACHMENT A

| David Sieradski |
|---------------------|
| Patrick Sun |
| Weiren Wang |
| David Lawrence |
| Monica De Long |
| Nick Copeland |
| Don Stockdale |
| Charles Mathias |
| Kate Matraves |
| Katherine LoPiccalo |
| Kathy Harris |

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